

# **REASONS TO PARTNER WITH A MSP**

# Top Reasons State and Local Government Need a MSP:

Cyber Security / Data Protection / Backup and Disaster Recovery

State and local governments need Managed Service Providers (MSPs) to address IT challenges like cybersecurity, budget constraints, and skill shortages, ensuring efficient IT infrastructure management and cost-effective solutions. Managed services offer local governments scalability and flexibility. MSPs can quickly and easily scale IT infrastructure and services up or down to meet the changing needs of the government and its constituents.

#### Cybersecurity Expertise:

MSPs provide specialized cybersecurity expertise to protect sensitive data and systems from cyberattacks, which are a growing threat to state and local governments.

#### **Cost-Effective Solutions:**

MSPs help optimize IT infrastructure, streamline operations, and reduce costs, allowing local governments to allocate resources more efficiently.

## **Skill Shortages:**

MSPs can help address skill shortages within government IT departments by providing access to specialized IT professionals and expertise.

#### **Network Modernization:**

MSPs can help modernize and manage networks, which can be challenging for government agencies due to outdated technologies and equipment.

#### Compliance:

MSPs can help ensure compliance with various regulations and mandates related to data protection and security.

### **Focus on Core Functions:**

By outsourcing IT management, governments can focus on their core functions and services, rather than IT operations.

#### Improved Citizen and Employee Experience:

MSPs can help improve citizen and employee experience by ensuring reliable and efficient IT services.

#### Statement of Work (SOW) Management:

MSPs can help streamline the procurement process for SOW projects, reducing administrative burdens and improving efficiency.

#### **Health and Human Services:**

MSPs can help state and local governments manage administrative responsibilities related to health and human services, allowing counselors to focus on direct client engagement.