

# REASONS TO PARTNER WITH A MSP

## Top Reasons Municipalities Need a MSP:

### Cyber Security / Data Protection / Backup and Disaster Recovery

Municipalities need Managed Service Providers (MSPs) to ensure efficient and reliable IT infrastructure, allowing them to focus on core services and citizen needs, while also benefiting from expert IT support, cybersecurity, and cost-effective solutions.

#### Focus on Core Mission:

MSPs allow municipalities to outsource IT management, enabling them to focus on their core responsibilities, such as public safety, education, and infrastructure, rather than IT operations.

#### Cost-Effectiveness:

MSPs can provide cost-effective IT solutions, including access to specialized IT expertise and enterprise-grade technology without the high cost of hiring and training in-house IT staff.

#### Expert IT Support:

MSPs offer access to a team of IT experts who can provide ongoing support, troubleshooting, and maintenance, ensuring that IT systems are running smoothly and efficiently.

#### Enhanced Cybersecurity:

MSPs can help municipalities strengthen their cybersecurity posture by implementing security measures, monitoring for threats, and responding to security incidents.

#### Scalability and Flexibility:

MSPs can help municipalities scale their IT infrastructure up or down as needed, ensuring that they have the resources they need to meet the changing needs of their citizens.

#### Compliance:

MSPs can assist municipalities in meeting regulatory compliance requirements, such as CJIS compliance for law enforcement agencies, by providing expertise and tools.

#### Improved Citizen Services:

By streamlining IT processes and providing reliable access to online services, MSPs can help municipalities improve citizen engagement and access to government information.

#### Access to Enterprise-Grade Technology:

MSPs can provide access to enterprise-grade technology solutions, such as cloud computing and advanced software, that might otherwise be out of reach for smaller municipalities.

#### Disaster Recovery and Business Continuity:

MSPs can help municipalities develop and implement disaster recovery and business continuity plans to ensure that critical IT systems and data are protected in the event of an outage or disaster.

